

CHAPTER VI

CONCLUSIONS

6.1 Conclusion

From the results of the performance measurement analysis using the Performance Prism method, it can be concluded that through the Objective Matrix (OMAX) method and the Traffic Light System, it can be seen as a whole that CV. Mitra Karya Lestari has not achieved the expected performance, meaning that the company has not yet reached realistic targets, but still has the initiative to improve performance, and it is hoped that through the results of this research, it can be a reference for companies to make performance improvements which are currently still in the total index of 4.056, and continue to make continuous improvements.

Performance measurement uses the Performance Prism method, integrated with 5 stakeholders, namely Investors (Owner) with 5 KPIs, Customers with 5 KPIs, Suppliers with 5 KPIs, Employees with 5 KPIs, and Government and Community with 5 KPIs. In total there are 25 KPIs as CV. Mitra Karya Lestari performance indicators. Of the 25 KPIs used as performance measurement indicators, it was found that 6 KPIs were included in the Green category, 5 KPIs which were included in the Yellow category, and 14 KPIs which were included in the Red category. KPIs in the red category are Allocation of Budget, Quantity of Catches, Financial Audit, Ideas / suggestions, Quality Control, Accuracy of Product Distribution, On Time Arrival, On Time Delivery, Discipline Level, Employee Productivity Level, Frequency of Training Provision, Work Safety Level, Job Creation Rate, and CSR Development.

6.2 Suggestion

For the next research, in the data processing section, special software can be used so that calculations are carried out more quickly and efficiently and more

accurately. The problem boundaries such as performance variables and existing KPI targets can be adjusted to the latest developments, and are important to be considered in future studies.

