

REFERENCES

- Brown, P. and Levinson, S. (1987). *Politeness: Some Universals in Language Usage*. Cambridge: Cambridge University Press.
- Brown, P. and Levinson, S. (1978). *Universals in Language Usage*. Politeness Phenomena in E. Goody (ED), Question and Politeness: Strategies in Social Interaction. New York: Cambridge University Press.
- Hobjila, A. (2012). Positive politeness and Negative Politeness in Didactic Communication; Landmark in Teaching Methodology. *Social and Behavioral Sciences*, 63, 213-222.
- Kamlasi, I. (2017). *The Positive Politeness in Conversation Performed by Students of English Study Program of Timor University*. Kefamenanu: Timor University Press.
- Kurniawan, N. (2015). *An Analysis of Positive and Negative Politeness Strategies in an Interview of Mark Rutte on Metro TV'S Face to Face with Desi Anwar Program*. Jakarta: Universitas Islam Negeri Syarif Hidayatullah.
- Leech, G. (1983). *Principles of Pragmatics*. London: Longman.
- Levinson, S. (1983). *Pragmatics*. New York: Cambridge University Press.
- Oxford. (2010). *Advanced Learner's Dictionary*. New York: Oxford University Press.
- Sudaryanto. (1988). *Metode Linguistik: Metode dan Aneka Teknik Pengumpulan Data*. Yogyakarta: Gadjah Mada University Press.

Sapir, E. (1921 p.8). *Language: An Introduction to the Study of Speech*. New York: Harcourt, Brace and Company.

Yule, G. (1996). *The Study of Language*. New York: Cambridge University Press.

Yule, G. (1996). *Pragmatics*. New York: Cambridge University Press.

