

CHAPTER V

CLOSING

5.1 Conclusion

This research's purpose is to analyze whether opportunistic behavior have influence with entrepreneurial failure that happened to nascent entrepreneur, especially in Padang Panjang city. From the hypotheses test that was tested before, three dimensions of opportunistic behavior –job choice, job security, and aggressiveness— all together have positive influence and significant to entrepreneurial failure. However, two of three dimensions above can not affect entrepreneurial failure partially. These dimensions is job choice and job security. Job choice have positive influence toward entrepreneurial failure, but the influence are not significant, means that job career selected by nascent entrepreneurs for their future not really cause entrepreneurial failure. Meanwhile, job security have negative influence and also not significant toward entrepreneurial failure. It can be concluded that job security has nothing to do with entrepreneurial failure on nascent entrepreneurs in Padang Panjang city.

Aggressiveness in the only dimensions of opportunistic behavior that have positive and also significant influence toward entrepreneurial failure. It means that when someone have high aggressiveness within them, the chance for that person to failed in doing entrepreneurship is also high.

5.2 Limitation

In doing this research, researcher found some limitation happened. That limitations are as follows:

1. Research object used in this research limited to nascent entrepreneurs in Padang Panjang city only. It might be different in any other city in West Sumatera, or Indonesia on the whole.
2. Total sample used in this research also limited. It is only 81 nascent entrepreneurs in Padang Panjang city despite the total amount of entrepreneurs in the city are more than that.
3. Independent variable used in this research only one of many psychological factors that can affect entrepreneurial failure. Include the dimensions that only used three dimensions of opportunistic behavior.
4. Researcher have cost and time limitations to collected and process the data. The data collected through questionnaire that may be not provide so detailed information.
5. Researcher did not find the secondary data for SME in recent year (2018), and only find the data in 2013-2015, because it is the only current and newest data that provide by BPS West Sumatera.

5.3 Recommendation

The result of this research is expected to be used for next research that will give a more information about entrepreneurial failure and psychological factors that affect it. Next, some recommendation topics that researcher can suggest for next research are as follows:

1. Next research could be done in more bigger location, so it can produce more generalize result.
2. The amount of sample can be extended to get more varians of answer and can avoid data biased.
3. Independent variable can be added to find another factors that can affect entrepreneurial failure. Besides opportunistic behavior, there are another psychological factors that can affect entrepreneurial failure, such as deterministic factor, voluntaristic factor, emotive factor, narcissism, egoism, and any other factors.

5.4 Implications

This research's result produce some implications for some parties related to entrepreneurship. They are:

1. For Entrepreneur or Practitioners

For entrepreneurs, this research expected them to become more aware about things that can be the cause of entrepreneurial failure, and can avoid the cause if they willingly to continue their own business. Entrepreneurs should not have opportunistic behavior within them that can cause disadvantage for many people around them. This research expected to give entrepreneurs more understanding of

2. For Academics and Researchers

This research are expected to be a source of information to research more detailed about entrepreneurial failure, especially in psychological aspect. Researcher hope that this research can help other researchers to research

more about entrepreneurial failure and its cause to give another useful information to entrepreneur.

3. For Government

This research expected to provide information to government in order to help government in decision making process related to entrepreneurship.

With this research, researcher hope government can be more concern on entrepreneurial failure and things related to it, so government can take

decision and regulation to improve entrepreneurs psychological aspect in order to make better environment to entrepreneurs and it can increase

economic growth, especially in Padang Panjang city.

