

## CHAPTER VI

### CONCLUSIONS AND RECOMMENDATIONS

#### 6.1 Conclusion

From the empirical findings and the results of the study authors concluded as follows:

- 1) Person's income is affected by the level of education, meaning that the higher a person's education level, the higher a person's income that is acquired. To see the level of income received by workers High School graduates, Vocational School graduates, Diploma graduates, Bachelor graduates in accordance with the purpose of this study can be seen the value of the coefficient of each variable.
- 2) **High School education receive higher** individual income compared with Vocational education, this can be due to a decline in the quality of Vocational education and the lack of labor market absorption for these graduates. **Education of Bachelor provide greater income** when compared with education of Diploma.
- 3) Workers with the status of worker / employee / employees who have a **male gender obtain a greater level of income compared to female workers**. Has been a growing number of industries that have used the services of labor specialization of men such as the food industry, clothing, etc. can cause this to happen.

4) Based on the classification of the area, **workers who work in urban areas have levels of income which is higher when compared with workers who work in rural areas**, the occurrence of these conditions in the suspect as in urban areas in West Sumatra has many established companies and industries and services which absorb more workers compared to rural areas, and usually the level of wages in companies or industries of the agricultural sector in rural areas.

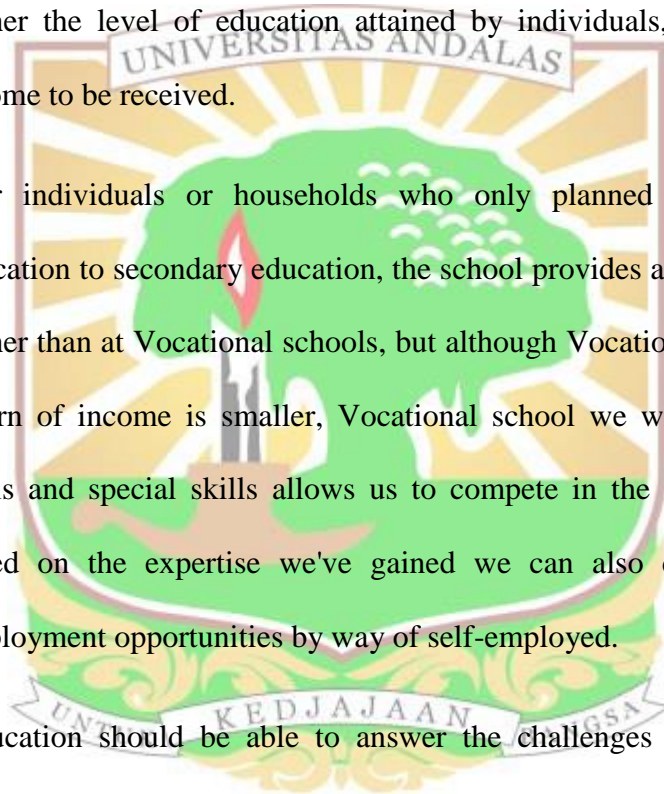
5) Using access internet **with Hand Phone it's not giving significantly to the income people**, because most of the sample been using Hand Phone to communicate each other and some more only do interactive in social media, which is give high output to quota internet. By side, knowing that the people tend to become the consumptive buyer rather than the businessman. In this case we hope the individu can make income from using their hand phone like do the interactive in e-commerce, but they only do consumption from it, not create a new business.

6) Acces internet by using internet cafe has significantly influence to the income, with internet cafe people do economy activities so that can make a new entrepreneur. In Internet Cafe the customers have to pay per hours of using of connection on their online business in Internet Cafe then it will be giving impact to customer.

## 6.2 Suggestions

By paying attention to the findings of the revenue to be received by the individual from the level of High School education, Vocational education, Diploma, and Bachelor in West Sumatra, there are some suggestions submitted:

- 1) For an individual or household is recommended to achieve the highest level of education, because education affects the wage / salary, the higher the level of education attained by individuals, the higher the income to be received.
- 2) For individuals or households who only planned investments in education to secondary education, the school provides a level of income higher than at Vocational schools, but although Vocational has a rate of return of income is smaller, Vocational school we will be given the skills and special skills allows us to compete in the labor market or based on the expertise we've gained we can also create our own employment opportunities by way of self-employed.
- 3) Education should be able to answer the challenges of the working world, where the human resources generated could be relevant to the job market and can work in their respective fields, so that high productivity will ultimately affect the wages will be accepted.
- 4) Policy makers should not only focus on improving facilities and infrastructure, but also need to improve the quality of education, as well as providing jobs for graduates.



- 5) To further research is expected to be able to examine other variables that affect the level of income that will be received by an individual from education to better provide specifications object of study so that can know which groups are giving greater influence
- 6) Government should take policy to control internet activities for individual, like a content parent control, and giving support to young entrepreneur to doing business activities like e-commerce.

