### THE EFFECT OF E-SERVICE QUALITY, PRICE, AND MEDIA ADVERTISING TOWARDS CUSTOMER SATISFACTION AND RE-PURCHASE INTENTION ON ONLINE TRAVEL AGENT "TRAVELOKA.COM"

### **THESIS**



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STUDY PROGRAM MAGISTER MANAGEMENT FACULTY OF ECONOMIC ANDALAS UNIVERSITY 2021

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### **ABSTRACT**

The present study aimed to examine e-service quality, price, and media advertising toward customer satisfaction and re-purchase intention on traveloka.com in Indonesia during new normal era. A field survey was conducted in online travel agent (Traveloka.com) most of online travel agent in Indonesia. The proposed model was evaluated by using a structural equation model analysis with smartPLS. The results revealed that cognitive and affective factors were in general significantly interrelated; such associations along with e-service quality, price, and media advertising significantly influenced customer satisfaction and most important contributor to building re-purchase intention. In addition, the mediating role of study variables was identified.

**Key words:** e-service quality, price, media advertising, customers satisfaction, and repurchase intention, online travel agent.